BESPOKE ICT SOLUTIONS TO ENABLE GROWTH

CORPORATE BROCHURE

CWG PLC
In the middle of every Difficulty lies Opportunity

- Albert Einstein
A leading player in the Information Communications Technology Industry across Africa
WHAT DRIVES US

VISION
To be Africa's No. 1 IT Platform Service Provider by 2020

MISSION
We deploy technology solutions that enable growth

CORE VALUES
Innovation, Professionalism, Candor & Openness, Excellence, Respect for the Individual, Commitment & Team Spirit
The people who are crazy enough to think they can change the world, are the ones who do.

-Steve Jobs
THE JOURNEY
We deployed technology solutions that enable growth.

We were born 25 years ago in Nigeria, on September 26th, 1992, as Computer Warehouse Limited (CWL) principally catering mainly to computer hardware projects. 25 years may seem young, but the vast experiences, knowledge transfers, capabilities and competencies within the Company's structure defies the number of years it has lived as we have continuously remained a benchmark for excellence in Africa.

Austin Okere founded the business with an idealistic outlook of the future. A few years on, DCC Networks was established as the Communication arm; to provide VSAT, Metropolitan, Wide Area and Local Area Networks to Corporate Organizations. Emerging demands in the areas of Software systems, training and solutions led to the acquisition of Expert Edge Software in 1997.

The vision was not confined to the shores of Nigeria, as a Ghana office was established in 2003; and in 2005, Computer Warehouse Group was incorporated to coordinate and monitor the activities of the three subsidiaries CWL, DCC and Expert Edge. In February 2008, Computer Warehouse Group attracted the interest of Abraaj Group, a leading Private Equity firm, who then invested in the Company. This giant stride led to further pursuit of its Pan-African vision, thus establishing other regional offices in East and Central Africa; CWG Uganda Limited (2010) and CWG Cameroon Limited (2012) respectively to handle the business interests arising from those regions. Finally, in March 2012, the three subsidiaries were merged and ceased to exist as separate entities; but rather as divisions of Computer Warehouse Group.

Looking into the future, Computer Warehouse Group listed its shares on the Nigerian Stock Exchange on the 15th of November 2013 and became listed as a Public Company. This listing boosted the market capitalization of the NSE by about N14 billion Naira, making Computer Warehouse Group PLC the highest capitalized security in the ICT Sector. Computer Warehouse Group Plc's listing also marked the first listing on the exchange after the launch of the X-Gen trading engine; same engine used on the NASDAQ.

As a Company with great belief in excellence, service delivery and operational standards, Computer Warehouse Group pursues its achievements through global best practices using its ISO9001 Certification process across the whole Group. Over the years, numerous awards and
We deploy technology solutions that enable growth

recognition has poured in from Our Partners, Clients, Customers, Media and Professional Bodies. As a result of its service excellence and increased contribution to economic development through the deployment of many technology solutions, The World Economic Forum (WEF) recognized the Company as a Global Growth Company in 2014.

Being a forward looking Company in an ever agile industry, its diligence and commitment to providing technology solutions that ensures organizational efficiency and effectiveness has given the Company prominence and dominance in the ICT sphere.

Fast forward some two decades on, the Company, has transitioned and undergone some restructuring for the next phase of its business's life cycle; this included changing its name from Computer Warehouse Group to CWG Plc in 2016. The Company which had begun as a reseller of foreign Products and Services had evolved into an innovator and developer of IT Platform solutions that enable growth. This strategic thrust has brought about a remodeling of our business operational landscape, necessitating a Sector-based Management Structure to enable us deploy technology solutions across various industries, ranging from Telecommunications, Financial Services, Government, Utilities and Emerging Markets (i.e. Healthcare, Transportation, Distribution, Agriculture, Real Estate and other Sectors of the economy).

At CWG Plc, we are poised to provide total technology solutions that add value to Private and Public Enterprises; engaging our Skilled Workforce and best-in-class Partners and Technologies. We understand that effective technology solutions are the engines that drive business growth and are proud of our position as ‘the Power behind Business Successes’!

#CWGGETSIT!
We deploy technology solutions that enable growth.
WHAT WE DO

We deploy technology solutions that enable growth

**IT Infrastructure**
- Hardware Services
  - End User Computing
  - Servers & Storage
  - Payment Systems
  - Terminals & Devices
  - Data Centre Hardware

**Software Services**
- Software Development & Systems Integration
- Banking Solutions
- Consulting Services & Training
- Data Centre Infrastructure Software
- ERP Solutions

**Cloud Services / CWG 2.0**
- MFIs banking solutions in the cloud
- SMEs based ERP cloud solutions
- e-Commerce Platform
- e-Government Suites Platform
- Advanced Electricity Metering
- Teleport, Co-Location & Hosting Services

**Managed Services**
- End User / Service Desk Support
- Outsourcing Services
- IT Field Support
- Operations Outsourcing
- Data Centre Operations Outsourcing
- IT Software / Hardware Managed Services & Outsourcing

**Communications**
- Wide Area Networks & VSAT
- Local Area Networks
- Network Security & Management
- Power Inverters
OUR SECTORS

We operate in various sectors deploying Technology Solutions that serve as Pillars for Economic Growth and Development across Africa. Currently, our solutions are evident in:

:: Financial Services
:: Telecommunications
:: Government
:: Utility
:: Emerging Markets spanning Healthcare, Agriculture, SMEs, Transport Systems, Oil and Gas, Real Estate, Logistics and other Sectors of the economy.
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:: Emerging Markets spanning Healthcare, Agriculture, SMEs, Transport Systems, Oil and Gas, Real Estate, Logistics and other Sectors of the economy.
Globally, Financial Services Institutions are constantly undergoing technological upgrade. CWG supports this drive by providing the Financial Technology platforms, Cloud Services and Software solutions to about 60% of all banking transactions in Nigeria. The company has successfully implemented and supported Finacle, which is the foremost Core Banking application in the Nigerian banking system. To date, CWG has installed over 4,000 ATMs, manages over 2,500 of these ATMs on behalf of the banks and currently provides support services. Further deepening its commitment to excellence through the introduction of her ATM as a Service Initiative.
The Telecommunications Industry is a key contributing sector to the global economy. In line with our strategic thrust of serving as a technological enabler for growth, CWG provides Managed Services, IT Infrastructure Support and Integration to major Telecommunication giants. 50% of mobile calls are routed through CWG enterprise servers and storage infrastructure with ownership of key telecommunications infrastructure managed and supported by CWG, whilst also providing 40% of the Telecommunications Sector with Managed Services, Data Centre and Teleport Services.
This sector is responsible for deploying Technology Solutions to assist and support different tiers of Government in their bid to improve the lives of her citizenry. CWG's Government Sector is responsible for identifying areas within Government operations that can be improved with the integration of Technology to ensure overall efficiencies and operational excellence. Our partnership with the various levels of Government improves service delivery to citizens and increases contribution to the GDP of the economy.

Some CWG E-Government solutions which are adaptable in either the Executive, Legislature or Judiciary arms of the Government create avenues for revenue collection, accountability and transparency, whilst ensuring excellence in their operations. Our involvement in the Government sector supports the CWG strategy of deploying Technology solutions that enable growth.
EMERGING MARKET

This sector is positioned and poised to provide ICT solutions for a wider range of emerging markets. These could spring up in varying sectors spanning through the Health Care Industry, Oil and Gas, Manufacturing, Mining, Education, SMEs, Agriculture, Transportation, Retail Businesses, NGOs, Real Estate, Logistics & Distribution, Professional bodies and much more.

The business landscape is constantly evolving as are the needs of the populace of any developing economy; hence CWG’s Emergent Business Sector is constantly seeking ground breaking solutions for tackling would-be or existing challenges that would invariably lead to economic growth. Technology is the life stream of every economy and the emerging market sector is always ‘alive’ with the need for many technology platforms which businesses integrate to ensure economic growth and stability.
CWG develops and deploys an array of ICT solutions aimed at improving efficiencies and enabling economic growth to this sector. Technology Platforms which are cost-effective and reliable are duly built for integration to provide smart systems to support smarter lifestyles within the economy.

The Utility Sector addresses the technology needs for utility systems in Nigeria. This cuts across electricity Systems, Water Management Systems, and Waste Management in companies, estates, communities, etc.
Good, better, best. Never let it rest. Until your good is better and your better is best.

-Albert Einstein
EXPLORE OUR WORLD

Launch into CWG’s array of tailor-made ICT solutions to suit your business needs.
Managed Services

CWG Managed Services streamlines the management of customers' computing environment, optimizes the operations, reduces IT pressure and helps control costs while improving service levels. Our Managed Services applies best practice as defined by the IT Service Management (ITSM) Reference Model, which is based on the IT Infrastructure Library (ITIL). We also have a dedicated Service Desk Outsourcing Services which focuses on the support of Organizations' hardware and software related issues within suitable Service Level Agreement, while ensuring that the organization has very minimal downtime.

Software Solutions

CWG is a market leader in the areas of software development and deployment, systems integration, software implementation, support services, enhancement and customization. Some of our software solutions and services provide automation using software tools sourced from the original equipment manufacturers (OEMs) such as Oracle, SAP, M2M, and Infosys Technology.

Hardware

CWG Hardware Infrastructure being the flagship of the business, boasts of expertise in the supply, installation, integration and support of hardware, operating and middleware systems, Automated Teller Machines (“ATM”) as well as servers and storage devices. CWG has a high market share in Nigeria, Ghana, and is a key provider of ICT solutions in the West African sub-region. We support over 4,000 ATMs for a variety of banks. In the Telecommunications sector, the hardware division is engaged with a large GSM operator for which it supplies, installs and supports high-end enterprise servers and storage infrastructure.

Data Center & Teleport Services

CWG provides co-location services that allow organizations keep their data without upfront investment in hardware. We place upmost priority in the provision of data storage service, physical rack space with 24/7 Uninterrupted Power Supply, IP/Internet Connection, end to end Data center managed services and teleport infrastructure for broadcasting and telecommunications services.
Working hard becomes a habit, a serious kind of fun. You get self-satisfaction from pushing your self to the limit, knowing that all the effort is going to pay off.

-Mary Lou Retton
Mary Lou Retton

Working hard becomes a habit, a serious kind of fun. You get self-satisfaction from pushing your self to the limit, knowing that all the eort is going to pay o.
Let’s take the ATM burden off YOU.

As a SERVICE

Deployment
Support
Maintenance
Cost Reduction

We deploy technology solutions that enable growth.
Given the challenges of ATM ownership by banks and the need to support the Financial Inclusion strategies of Government, we offer ATM as a Service on an outsourced basis to Financial Institutions.

Through this unique service, CWG ensures the deployment of ATMs and other accessories to identified locations. We ensure that the ATMs are always functional with 24/7 support and maintenance services.

This facilitates reduction of operational costs enabling banks to focus on their core banking operations.

We offer:
- Core ATM Service provision for Financial Institutions
- Outsourcing and Deployment of ATMs for banks
- 24/7 Maintenance/Support Services for ATM Machines nationwide
- Cost Reduction for banks and other ATM Service Users
SMART Utility Systems enables you to enhance income and sustain growth by using overcoming the challenges of poor power metering, illegal connections and conduct energy use audit with ease.

- Enhance Accurate Metering
- Theft Prevention
- Regulate Power Billing System
- Monitoring & Regulation of connectivity and meter bypass

The growth of the Nigerian Power Sector is hampered by huge electricity losses due to improper metering and electricity theft. Our solution makes it possible to detect theft and alert the electricity companies on the precise location in real time. This system uses microcomputers mounted on pole top units which determine when energy flow is affected.
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SMART Utility Systems enables companies to enhance income and sustain growth by overcoming the challenges of poor electricity metering, illegal connections and conduct energy use audit with ease.

With SMART Utility Systems, you enjoy:

- Accurate metering/billing
- Reduction in Annual Technical and Commercial (AT&C) losses by detecting overhead theft/illegal connections of electricity on real time basis.
- Remote disconnection of non-paying consumers
- Prompt notification of exact location of illegal connections and meter bypass.
- Management and Audit of overall power usage upon installation
- Coordinated usage in estates, company infrastructure, plants and communities.
Bills Presentment & Payments Just Got easier!

Experience Speed, Convenience and Ease with BillsnPay. Our platform helps your business maximize cost and time as customers have easy access to view, download and pay their bills all in one click!
BillsnPay is a bills presentment and payment platform. It is a technology solution that closes the gap between businesses and end users; giving a robust solution all within one platform. It is convenient, safe, secure and easy to use.

The BillsnPay platform enables billers present their bills and handle clients reconciliation process; whilst enabling the bill recipients view and make payments, consolidate their records, all within the same ecosystem.

**As a biller, here’s why your business should be on Billsnpay:**
- Customers receive text and email alert on due bills
- You receive notifications on all transactions
- Your consumers receive payment receipts
- You receive bill inquiry from consumers
- BillsnPay enables you get report and Business analysis for billers
- Payment proof upload
- Ease, convenience and simplification of bill upload processes to the platform
- Immediate access to new and old bills
- Integrated payment gateway for immediate payment by customers

**Other Key Benefits include:**
- Easy reconciliation and reporting
- Tracking of payment records
- Customized bill reminders in form of SMS and email notification
- Immediate receipt of payments direct to merchant’s account
- Available in App format on Google Play Store and Apple Appstore
Give your Business a boost with SMERP!

Automate your business process seamlessly with the speed and convenience of SMERP. With minimal cost, SMERP enables you keep track of your business accounts, record sales, create and send invoices to customers, track your expenditures and generate reports.

Think Smart, Grow your Business.

Just SMERP it!
SMERP is an Enterprise Resource Planning platform built to enable Small and Medium Enterprises (SMEs) manage their business operations efficiently. It is an easy to use, affordable and user friendly online business solution, set up to enable growth of SME businesses.

Features:

- Account Management
- Inventory Management
- Sales and Order tracking
- Generation and Analysis of business reports
- Automated business processes
- Supports Card Services and POS Payments

Think Smart, Grow your Business. Think SMERP!

Visit www.smerp.ng to experience premium business management suite all on one platform.
Advancing the Micro Finance Industry in Nigeria through cutting edge technology.

Digital Core Banking Solution for Peak Productivity

Advancing the Micro Finance Industry in Nigeria through cutting edge technology.
CWG Plc is advancing the course of Micro Finance Industry in Nigeria through cutting edge technology.

Mobile Money Operators, Microfinance Banks, Cooperative Societies, Banks and other financial institutions can now automate their processes on a single platform using FinEdge Core Banking Application.

This Micro Banking Software as a Service offers a service platform that enables efficient Micro banking operations and financial intermediary collaboration without the cost and complexity of ownership.

FinEdge Core Banking Solution is designed to help banks and other financial organization enhance agility and efficiency of operations, while significantly improving customer experience and returns.

It offers an easy-to-use system for the complete automation of Microfinance banking activities.

FinEdge handles both front and back-office applications in an integrated manner, reduces voucher movement and increases customer turnaround time while ensuring accounting integrity, complete with value added services such as Notifications to customers via SMS, emails, allows for mobile banking and card services integrated with online payment systems enabling the bank to provide better customer service and manage day-to-day tasks efficiently.
Do less, Achieve more.

Improve the operations of Cooperatives with one Unified Online Platform.

Track members' payments, organize loan requests, get notified of repayments with easy reconciliation and reporting of all cash flow operations, all from one platform with UCP.

Features:
- Credit Risk Management
- Account Management
- Automated Data Upload and Member management
- Online Statement Rendition per member
- Information Management System
- Automation of Monthly Depreciation
- Interest and Loan record management
- Prepaid and Debit cards payments
- Notifications via SMS and Email
- E-Payment and Mobile Banking Integration
- Direct Agency Banking and Cooperative Services
- Online Cooperative Portal
- Additional Security Features

Benefits:
- Better Member Experience
- Increased Productivity and Profitability
- Access to a centralized solution remotely
- Access to the Financial Services Ecosystem
- Improved Operational Efficiency and Accountability
- Effective and Efficient Oversight, Control and Reporting
- Reduced Total Cost of Ownership of IT Hardware and Software Investments.

Visit today www.cooplatform.com.ng
Unified Cooperative Platform (UCP), is a core cooperative operations software, developed by CWG Plc, in partnership with CFAN, to meet the rising and dynamic needs of Cooperative Societies across Africa.

UCP requires little or no capital investment, it is tailored to meet the peculiar need and budget of Individual Cooperative Societies.

Features:
- Credit Risk Management
- Account Management
- Automated Data Upload and Member management
- Offline Statement Rendition per member
- Information Management System
- Automation of Monthly Depreciation
- Interest and Loan record management
- Prepaid and Debit cards payments
- Notifications via SMS and Email
- E-Payment and Mobile Banking Integration
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- Reduced Total Cost of Ownership of IT Hardware and Software Investments.

Visit [www.coopplatform.com.ng](http://www.coopplatform.com.ng) today
CWG Academy is a hands-on Information & Communications Technology Academy set up to resourcefully train and develop individuals who would like to make their mark in the ICT Industry. We are one of the leading ICT academies based in Lagos, Nigeria where we offer practical learning experiences from leading ICT experts who train and inspire our graduates to develop, deploy, manage and support technology solutions in the African ICT Industry.
The CWG Academy is designed to transform graduates from Higher Institutions to world class IT professionals. It provides participants with an opportunity to learn from master tutors in a conducive learning environment where they can practice what they have learnt on the go.

Some of the courses available in the academy include:

**Advanced Service Platforms Management:**
- E-Commerce Platform
- E-Billing and Payment Platform
- 3PI
- CWG SMERP
- Customer Service Management Suite
- Sales Overview/Strategy and Processes
- Project Management
- ITIL (IT Infrastructure Library)
- Enterprise Risk Management

**IT Infrastructure & Cloud Platform:**
- Dell/EMC Enterprise Solutions
- Sun Oracle Systems
- Automated Teller Machine (ATM) System
- HP Systems
- IBM

- Virtualization Administration
- End User Support
- Cloud Computing
- Point of Sales (POS Systems)

**Data Centre Infrastructure Management**
- Data Centre Management
- Administration Platform
- IAAS/SAAS/PAAS
- Network Managed Services
- Microwave Radio Solution
- VSAT Solutions
- Power Solutions (UPS and Inverters)
- Routing and Switching

**Software Training**
- Finacle Core Application
- Finacle Treasury Overview
- Finacle E-Banking Overview
- Oracle SQL Overview
- JAVA Programming Overview
- V.B Net Systems
- Introduction to Microfinance Banking Application
Austin Okere
Founder/Vice Chairman

He founded CWG in 1992. He is an Entrepreneur in Residence, Columbia Business School, New York and a member of the World Economic Forum (WEF) Business Council on Innovation and Intrapreneurship. He serves on the Advisory Board of the Global Business School Network (GBSN). He is a Board member of the National Competitiveness Council of Nigeria and also serves on the Governing Council of the Institute of Directors of Nigeria. He led and built the company into a million dollar multinational firm with clients and partners all over Africa and the World. Austin Okere has won numerous awards and recognition, some of which are being named ICT Personality of the year 2014 by the Nigerian Computer Society, ICT Man of the Decade by ICT Watch Africa Digital Network in 2012; ICT Personality of the year by Technology Africa in 2010; most outstanding ICT Personality of the Decade by ICT Watch Africa in 2010; he was also listed the UK’s C.Hub Magazine's "100 Most Influential Creatives" in 2016.
James Agada
Group CEO

He is the current Group CEO of the Company, a highly innovative and versatile Technology Expert. He holds both a First Class degree and a Master’s Degree in Electronic Engineering, with specialization in Digital Systems, from the University of Nigeria, Nsukka. He also holds an MBA from the International Graduate School of Management (IESE), Navarra, Spain. He has vast experience in Consulting, Software Development, Implementation and Support. Prior to his appointment as the Company's MD/CEO, James Agada was the Chief Technology Officer of the Company in charge of the Company’s Research and Development Unit. He was also the Executive Director overseeing the Company’s former Software division, ExpertEdge. He is a Management Professional and a member of the Institute of Directors (IOD) and a recipient of numerous awards and recognitions including the African Prize for Leadership in 2016 and was named among Nigeria's Top Tech Titans in 2016.

Kunle Ayodeji
Group COO

He is a seasoned professional with vast experience in the fields of Banking, Financial Consulting and Private Equity. He holds a B.Sc. in Economics from Obafemi Awolowo University, Nigeria and an MBA from University of Birmingham, United Kingdom. Prior to his joining CWG, He was an Investment Principal with Aureos Capital and later became an Associate Director with The Abraaj Group, where he was instrumental in the investment of over US$45 million of Abraaj Funds. Before then, He was a Senior Consultant with KPMG Nigeria where he was involved with the Valuation, Due Diligence and Feasibility Studies for various corporations and state governments. He had been a member of the Board Committees of the Company’s Finance, Audit and Risk Committee (where he was the pioneer Chairman), as well as the General Purpose Committee, before he formally joined CWG in March, 2015 as Executive Director, Finance and Operations and currently serves as the Group Chief Operating Officer.
Harriet Attram Yartey  
*Managing Director, Ghana*

She is the current Managing Director for CWG Ghana, having served as its Country Manager for years; with over 15 years of diversified experience, which includes the 3-years she has been with CWG PLC. Harriet has been instrumental in building and scaling CWG Ghana's and West African businesses successfully. She is noted for her Passion for Excellence, Customer Centricity and Precision in Execution. She has been active in turning around the CWG Ghana business to achieve market leadership in the area of Enterprise Solutions and Services, Revenue Growth and Profitability. She has acquired top-notch experience in all the three areas of ICT – working with a number of premier ICT organizations including Channel IT and Vodafone.

Obianuju Ejeh-Nnabuife  
*Group Chief Financial Officer*

She has vast experience in the areas of Audit, Financial and Risk Advisory, Financial Control and Treasury. She commenced her career at KPMG, where she provided audit and advisory services to Banks, Discount Houses and Insurance Companies. She was one of the pioneer staff of the Finance and Treasury Division at Africa Finance Corporation (AFC), the African-focused Development Financial Institute where she worked in other sectors such as the Retail and Oil and Gas both in Nigeria and the Middle East. She has a Bachelor's Degree in Mathematics and Economics from the University of Benin and also holds an MBA from Manchester Business School, UK, she is also an associate Member of ICAN and a CFA Charterholder.
Folasade Afolabi-Modebelu  
**General Counsel – Company Secretary**

She started her career 16 years ago at the Legal Services Commission, UK where she gained vast experience in regulatory and contract compliance. Her experience cuts across Commercial and Corporate Practice, Corporate Governance, Foreign investments, Intellectual Property Law, Telecoms Law and Aviation having worked both as in-house counsel and lawyer in the public and private sector. She was Head of Corporate Governance at Abraham and Co where she managed the Company Secretarial section. She has a proven track record of advising on diverse Commercial Transactions from negotiation to conclusion. She obtained her LL.B from Obafemi Awolowo University, Ile-Ife. She thereafter, obtained an LLM from Southampton University, UK in 2000. She is a member of the Nigerian Bar Association and was admitted to the roll of Solicitors (England and Wales) in 2004.

Eniye Alile  
**Group Head, Human Resources**

She has over ten years' experience providing Human Resources Services to clients in diverse industries in Nigeria. Her areas of expertise include Training, Recruitment, Employee Welfare, Performance Management and Implementation of Employee Recognition and Incentive Schemes. Eniye holds a BSc in Geography and Regional Planning from the University of Benin and she is also a member of the Institute of Chartered Accountant of Nigeria (ICAN). She is a certified Global Professional in Human Resources (GPHR) of the HR Certification Institute (HRCI), a Global Remuneration Professional (GRP) from the World-at-Work Society and an Associate from the Chartered Institute of Personnel Management of Nigeria (ACIPMN).
Rasheed Salawu  
**Business Director, Emergent Business**

He is a proven Professional with over 12 years' experience in Telecoms, Banking, Consulting, Import Trade and Retail Finance. He has vast experience in Team Management, Business Expansion and Development as well as New Market Penetration. He is a seasoned Sales and Business Development Professional with consummate experience with leading multinationals such as Globacom Nigeria, OneCredit, Diamond Bank and has served as Regional Operations Manager and currently leads CWG’s Government Business Sector focusing on implementing CWG technology solutions to public sector initiatives across the country.

Bola Adisa  
**Business Director, Financial Services**

He is a versatile and experienced Professional, with exceptional abilities in Technology, Business and Process Management during the course of his career. He has keen interests in Research, Business Analysis, Sales Strategy Development, ICT Business Solutions and Systems Development. A certified SAP Business Process Consultant with over 15 years of experience in the ICT Sector. His Business Systems Experience cuts across different industries having been part of ICT projects and Business Solutions in Banking, Oil & Gas, Manufacturing, Utilities and Telecoms Industries in different Technical and Business capacities.

Udukheli Izebuno  
**Business Director, Government**

He is responsible for driving business growth in Oil & Gas, Services, Logistics & Hospitality, Manufacturing, Education, SMEs and Retails. Before joining CWG Plc in 2005, he worked with Standard Trust Bank (now UBA) as an IS consultant with Specialization in Banking Solutions involving Business Development, Project Implementation and Support. A highly trained and experienced Project Management Professional (PMP); ITIL and Oracle certified professional. He was also the former Group Head, Project Management for CWG Plc where he oversaw Project Portfolio Delivery for the group.

Daniel Shoban-Das  
**Business Director, Utilities**

Moruf Ireti Yusuf  
**Business Director, Technical Services**

We deploy technology solutions that enable growth
He is a consummate Professional with vast experience in Consultative Sales. Prior to now, Adewale held several leadership positions in CWG including Business Development for the Telecommunication business unit in 2010 and Business Director for PAN Africa Initiatives in 2014. Due to his broad experience, he also doubles as the Service Director for CWG Managed Services team in MTNN, assuring the delivery of the Company’s Industry-leading Cloud Services and portfolio of Outsourced IT Services, while also working on creating similar business opportunities with other Telecommunication businesses.

He is a Technology expert in Embedded Electronics, Power Measurement Systems and High Bandwidth Wi-Fi Mesh technologies. With active interest in applying Artificial Intelligence Systems for Predictive Analysis in the financial markets. He founded his start-up Daniel Power Systems in 2009, through which he developed and commercialized smart solutions for the Power Distribution companies in India. Daniel is responsible for building and directing the Utility Business Sector at CWG Plc, encompassing Water, Waste, Power Management and Distribution.

He is a result-oriented Information Technology Professional and vastly experienced Technocrat with key expertise in Systems Design Engineering, Software Development, Project Management, Service Delivery, Implementation and Design. He has been successfully involved with complex Core Banking Application Deployment and day-to-day support for multiple ICT Services. Prior to joining CWG, He was Systems Engineer and General Manager at IBM. He served as Head, Managed Support Services & Training at ExpertEdge Software and Technical Director for the CWG Group and has vast experience in Systems Integration and Product Architecture, Front End and Back-End Application Support.
Our Partners

We deploy technology solutions that enable growth.
Our Client Base

We deploy technology solutions that enable growth.
CWG Plc shall deliver ICT Solutions that will add value to our customer's operations, meet and exceed our customer's expectations and we shall deliver them right first time and all the time.
CWG Plc shall deliver ICT Solutions that will add value to our customer's operations, meet and exceed our customer's expectations and we shall deliver them right first and all the time.
You have to learn the rules of the game. And then you have to play better than anyone else.

-Albert Einstein

We deploy technology solutions that enable growth
“You have to learn the rules of the game. And then you have to play better than anyone else.”

- Albert Einstein
...Support Our Cause.